

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services
Contract Number: GS-00F-041GA

Contract Period: November 18, 2021–November 17, 2026

LMI Consulting, LLC
7940 Jones Branch Drive
McLean, VA 22102

www.lmi.org

Contract Administrator - Susan Ford
Administrator Phone – 703-917-7524
Administrator Email – sford@lmi.org

Business Size: Large

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>

Price list current as of Modification # PS-0026 effective May 7, 2024

Prices Shown Herein are Net (discount deducted)

Customer Information

1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.

SIN		SIN Title/Description
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	611430RC	Professional and Management Development Training
541614SVC	541614SVCRC	Supply and Value Chain Management
541614	541614RC	Deployment, Distribution, and Transportation Logistics Services
541715	541715RC	Engineering Research and Development and Strategic Planning
611512	611512RC	Flight Training
54151S	54151SRC	Information Technology Professional Services* (*Subject to Cooperative Purchasing)
518210C	518210CRC	Cloud Computing and Cloud-Related IT Professional Services (*Subject to Cooperative Purchasing)
541330ENG	541330ENGRC	Engineering Services
541420	541420RC	Engineering System Design and Integration Services
541620	541620RC	Environmental Consulting Services
562112	562112RC	Hazardous Waste Disposal Services
541690E	541690ERC	Energy Services
541219	541219RC	Budget and Financial Management Services
541214	541214RC	Payroll Services
541612HC	541612HCRC	Agency Human Capital Strategy, Policy, and Operations
OLM	OLMRC	Order Level Materials* (*Subject to Cooperative Purchasing)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Not applicable.**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Page 5.**

2. Maximum Order: **\$1,000,000 for SINs 541611, 611430, 541614SVC, 541614, 541715, 611512, 541330ENG, 541420, 541620, 562112, 541690E, 541219, 541214, and 541612HC. \$500,000 for SINs 54151S and 518210C. \$250,000 for SIN OLM**

3. Minimum Order: **\$100**

4. Geographic Coverage: **Worldwide**

5. Point of Production: **McLean, Virginia, USA**

6. Discount from list prices or statement of net price: **Government Net Prices (discounts already deducted.)**

7. Quantity Discounts: **None**
8. Prompt Payment Terms: **Net 30 days. Information for Ordering Offices: *Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.***
9. Foreign items: **None**
- 10a. Time of delivery: **Negotiated with the Ordering Agency**
- 10b. Expedited delivery: **Contact Contractor**
- 10c. Overnight and 2-day delivery: **Contact Contractor**
- 10d. Urgent requirements: **Contact Contractor**
11. FOB Point: **Destination**
- 12a. Ordering address:

LMI Consulting, LLC
Attn: Susan D. Ford
7940 Jones Branch Drive
McLean, VA 22102
Phone – 703-917-7524
Fax - 703-917-7100
E-mail - sford@lmi.org
- 12b. Ordering Procedures: **See Federal Acquisition Regulation (FAR) 8.405-3.**
13. Payment Address:

LMI Consulting, LLC
Attn: Accounts Receivable
7940 Jones Branch Drive
McLean, VA 22102
Fax – 571-633-7621
E-mail - collections@lmi.org
14. Warranty Provision: **None**
15. Export Packing Charges: **Actual cost, as required**
16. Terms and conditions of rental, maintenance, and repair: **N/A**
17. Terms and conditions of installation: **N/A**
- 18a. Terms and conditions of repair parts pricing: **N/A**
- 18b. Terms and conditions for any other services (if applicable): **N/A**
19. List of service and distribution points: **N/A**
20. List of participating dealers: **N/A**
21. Preventative maintenance: **N/A**
- 22a. Special Attributes, such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **N/A**

LMI



22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: www.Section508.gov/. **Not Applicable**

23. Unique Entity Identifier (UEI) Number: **QVEKLLJUGHJ7**

24. Notification regarding registration in System for Award Management (SAM) database: **LMI is registered under CAGE Code 8H8R0 and TIN 84-4249629.**

Labor Category Descriptions for SINs 541611, 611430, 541614SVC, 541614, 541715, 611512, 54151S, 541330ENG, 541420, 541620, 562112, 541690E, 541219, 541214 & 541612HC¹	
Function/Position Description	Education and Experience
Executive Program Manager	
<p>Manages the research program to ensure successful completion of tasks on time and within budget. Maintains relationships with high-level government customers to ensure customer satisfaction. May include Subject Matter Experts with particular functional expertise.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 20 years’ experience in government or private-sector or Bachelor’s degree with 22 years’ experience in government or private-sector. ◆ 8 or more years of management experience with projects of increasing size and difficulty.²
Senior Program Manager	
<p>Supervises multiple large-scale, complex projects. Responsible for allocating resources among tasks and is the principal liaison with customer for business and technical matters. May include Subject Matter Experts with particular functional expertise.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 15 years of experience or Bachelor’s degree with 17 years of experience. ◆ 4 or more years of management experience with projects of increasing size and difficulty.
Senior Project Leader	
<p>Supervises multiple small to medium sized, complex projects in the leader’s area of expertise. Responsible for allocating resources among tasks and is the principal liaison with customer for business and technical matters. May include Subject Matter Experts with particular functional expertise.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 15 years of experience, or Bachelor’s degree with 17 years of experience, or 21 years of experience with no degree. ◆ 2 or more years of supervisory or project management experience in areas described in functional expertise above.

¹ All references to experience mean relevant work experience.

Experience and education may be substituted for one another: 4 years of experience is equivalent to a Bachelor’s degree and 2 years of experience is equivalent to each advanced degree. Likewise, a Bachelor’s degree is equivalent to 4 years of experience and each advanced degree is equivalent to 2 years of experience. All labor categories require a high school degree, GED, or recognized equivalent.

All references to an advanced degree mean a master’s degree or higher.

² Management or supervisory experience is not required for Subject Matter Experts.

Labor Category Descriptions for SINs 541611, 611430, 541614SVC, 541614, 541715, 611512, 54151S, 541330ENG, 541420, 541620, 562112, 541690E, 541219, 541214 & 541612HC¹	
Function/Position Description	Education and Experience
Project Leader 1	
<p>Responsible for execution of large, complex projects. Interacts with customer on technical issues. May include Subject Matter Experts with particular functional expertise.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 12 years of experience, or Bachelor’s degree with 14 years of experience, or 18 years of experience with no degree. ◆ Experience in leading increasingly complex projects in functional areas described above.
Project Leader 2	
<p>Responsible for execution of small to medium-size, complex projects. Interacts with customer on technical issues. May include Subject Matter Experts with particular expertise.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 11 years of experience, or Bachelor’s degree with 13 years of experience, or 17 years of experience with no degree. ◆ Experience in project leadership on tasks in areas of functional expertise.
Senior Specialist 1	
<p>Serves as the lead analyst or Subject Matter Expert on large complex projects. May be responsible for executing less complex projects.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 10 years of experience, or Bachelor’s with 12 years of experience, or 16 years of experience with no degree. ◆ Some experience in managing small tasks or subtasks requiring expertise in functional areas described above.
Senior Specialist 2	
<p>Serves as the lead analyst or Subject Matter Expert on large complex projects. May be responsible for integrating results from multiple subtasks.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 9 years of experience or Bachelor’s with 11 years of experience, or 15 years of experience with no degree. ◆ Some experience on large, technically complex projects in areas of functional expertise.

Labor Category Descriptions for SINs 541611, 611430, 541614SVC, 541614, 541715, 611512, 54151S, 541330ENG, 541420, 541620, 562112, 541690E, 541219, 541214 & 541612HC¹	
Function/Position Description	Education and Experience
Senior Specialist 3	
<p>Serves as the lead analyst or Subject Matter Expert on large complex projects. May be responsible for executing one or more subtasks on a project.</p>	<ul style="list-style-type: none"> ◆ Advanced degree with 8 years of experience, or <li style="padding-left: 20px;">Bachelor's with 10 years of experience, or 14 years of experience with no degree. ◆ Experience in one of the functional areas or related disciplines included in the description of functional expertise.
Specialist 1	
<p>Provides specific expertise required for a task, including but not limited to high-level analytical assignments.</p>	<ul style="list-style-type: none"> ◆ A master's degree with 6 years of experience, or <li style="padding-left: 20px;">Bachelor's degree with 9 years of experience, or 12 years of experience with no degree. ◆ Experience in one of the functional areas or related disciplines included in the description of functional expertise.
Specialist 2	
<p>Provides specific expertise required for a task, including but not limited to mid-level analytical assignments.</p>	<ul style="list-style-type: none"> ◆ A master's degree with 5 years of experience, or <li style="padding-left: 20px;">Bachelor's degree with 7 years of experience, or 11 years of experience with no degree. ◆ Experience in one of the functional areas or related disciplines included in the description of functional expertise.
Specialist 3	
<p>Provides specific expertise required for a task, including but not limited to entry-level analytical assignments.</p>	<ul style="list-style-type: none"> ◆ Master's degree with 4 years of experience, or <li style="padding-left: 20px;">Bachelor's degree with 6 years of experience or 10 years of experience with no degree. ◆ Experience in one of the functional areas or related disciplines included in the description of functional expertise.

Labor Category Descriptions for SINs 541611, 611430, 541614SVC, 541614, 541715, 611512, 54151S, 541330ENG, 541420, 541620, 562112, 541690E, 541219, 541214 & 541612HC¹	
Function/Position Description	Education and Experience
Specialist 4	
Provides specific expertise requirement for a task, including but not limited to assisting with entry-level analytical assignments.	<ul style="list-style-type: none"> ◆ Master’s degree with 2 years of experience, or Bachelor's degree with 5 years of experience, or 8 years of experience with no degree.
Analyst 1	
Serves as a project team member.	<ul style="list-style-type: none"> ◆ Master’s degree with 1 year of experience, or Bachelor’s degree with 4 years of experience, or 7 years of experience with no degree. ◆ Experience in one of the functional areas or related disciplines included in the description of functional expertise
Analyst 2	
Serves as a project team member.	<ul style="list-style-type: none"> ◆ Master’s degree with no experience, or Bachelor’s degree with 2 years of experience, or 5 years of experience with no degree. ◆ Experience in one of the functional areas or related disciplines included in the description of functional expertise.
Analyst 3	
Serves as a project team member.	<ul style="list-style-type: none"> ◆ Bachelor’s degree with 1 year of experience or 4 years of experience with no degree. ◆ Experience in one of the functional areas or related disciplines included in the description of functional expertise.

Labor Category Descriptions for SINs 541611, 611430, 541614SVC, 541614, 541715, 611512, 54151S, 541330ENG, 541420, 541620, 562112, 541690E, 541219, 541214 & 541612HC¹	
Function/Position Description	Education and Experience
Research Specialist	
Provides research support to projects. May include database management and computer support.	<ul style="list-style-type: none"> ◆ Bachelor’s degree with no experience, or Associate’s degree with 2 years’ experience, or High school degree or equivalent with 4 years’ experience. ◆ Includes summer interns with technical backgrounds.
Project/Research Support	
Provides technical research support to projects.	<ul style="list-style-type: none"> ◆ Associate’s degree with 4 years of experience, or High school degree or equivalent with 2 semesters of college credit. Includes co-op students with technical or analytical coursework.
Research Assistant	
Provides general research support to projects.	<ul style="list-style-type: none"> ◆ Associate’s degree, or High school degree or equivalent with 2 years’ experience; includes summer interns.
Executive Support	
Provides executive administrative support to management team. Prepares graphical and print/production ready materials.	<ul style="list-style-type: none"> ◆ Bachelor’s degree with 4 years of experience, or 8 years of experience with no degree.
Administrative Support	
Prepares graphical and print/production-ready materials, integrates material from various sources, and provides meeting support.	<ul style="list-style-type: none"> ◆ Bachelor’s degree with no experience or ◆ High school degree with 4 years of experience 3 years of relevant experience in administrative support activities.

Labor Category Descriptions for SIN 518210C	
Cloud IT Senior Program Manager	
<p>Executive level professional overseeing the strategic planning and execution of multiple cloud-related projects within the organization. Possesses a wealth of experience in program management, navigating complexities, and ensuring alignment with business objectives. Plays a crucial role in defining and driving the overarching cloud strategy to enhance efficiency, scalability, and innovation across the organization.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 15 years of experience or Bachelor’s degree with 17 years of experience. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Senior Project Leader	
<p>Responsible for orchestrating and driving the most complex and strategic cloud-based initiatives within an organization. Performs project management and stakeholder management, leads customer interaction efforts, and leads large cross-functional teams to implement and optimize cloud solutions that meet business requirements. Ensures adherence to timelines and successful implementation of cloud technologies at the organizational level to elevate overall organizational performance.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 14 years of experience, or Bachelor’s degree with 16 years of experience, or 20 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Project Leader 1	
<p>Responsible for orchestrating and driving complex cloud-based initiatives within an organization. Performs project management and leads large cross-functional teams to implement and optimize cloud solutions that meet business requirements. Ensures adherence to timelines and successful implementation of cloud technologies at the program level to elevate overall organizational performance.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 12 years of experience, or Bachelor’s degree with 14 years of experience, or 18 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.

Cloud IT Project Leader 2	
<p>Responsible for orchestrating and driving cloud-based initiatives within an organization. Performs project management and leads cross-functional teams to implement and optimize cloud solutions that meet business requirements. Ensures adherence to timelines and successful implementation of cloud technologies at the project level to elevate overall organizational performance.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 11 years of experience, or Bachelor’s degree with 13 years of experience, or 17 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Senior Specialist 1	
<p>Executive level expert in the field of cloud architecture, cloud development, or cloud engineering. Responsible for architecting and implementing sophisticated cloud solutions that align with organizational goals. Possesses a deep understanding of cloud platforms and services and provides expert guidance on infrastructure design, security, and optimization strategies. Leads initiatives, mentors teams, and collaborates with executive leadership to shape the organization's long-term cloud strategy.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 10 years of experience, or Bachelor’s with 12 years of experience, or 16 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Senior Specialist 2	
<p>Subject Matter Expert in the field of cloud architecture, cloud development, or cloud engineering. Responsible for architecting and implementing sophisticated cloud solutions that align with organizational goals. Possesses a deep understanding of cloud platforms and services and provides expert guidance on infrastructure design, security, and optimization strategies.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 9 years of experience or Bachelor’s with 11 years of experience, or 15 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.

Cloud IT Senior Specialist 3	
<p>Senior level expert in the field of cloud architecture, cloud development, or cloud engineering. Responsible for architecting and implementing sophisticated cloud solutions that align with organizational goals. Possesses a deep understanding of cloud platforms and services and provide expert guidance on infrastructure design, security, and optimization strategies.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 8 years of experience, or Bachelor’s with 10 years of experience, or 14 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Specialist 1	
<p>Responsible for orchestrating comprehensive strategies and overseeing the entire lifecycle of cloud-based systems. Provides SME-level troubleshooting services and implements strategic solutions to optimize performance, functionality, and security. Leads strategy efforts with various stakeholders to understand complex organizational challenges and oversees cloud technology design efforts to meet requirements.</p>	<ul style="list-style-type: none"> ◆ A master’s degree with 6 years of experience, or Bachelor’s degree with 9 years of experience, or 12 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Specialist 2	
<p>Responsible for managing and maintaining cloud-based systems and services and responsible for the overall operations of cloud infrastructure, providing senior-level troubleshooting services. Implements solutions to optimize performance and security. Leads coordination efforts with various stakeholders to understand organizational needs and ensures seamless integration of cloud technologies to enhance overall efficiency.</p>	<ul style="list-style-type: none"> ◆ A master’s degree with 5 years of experience, or Bachelor’s degree with 7 years of experience, or 11 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Specialist 3	
<p>Responsible for managing and maintaining cloud-based systems and services and responsible for the day-to-day operations of cloud infrastructure, providing experienced troubleshooting services and implementing solutions to optimize performance and security. Conducts close coordination with various stakeholders to understand organizational needs and ensures seamless integration of cloud technologies to enhance overall efficiency.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 4 years of experience, or Bachelor’s degree with 6 years of experience or 10 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.

Cloud IT Specialist 4	
<p>Responsible for managing and maintaining cloud-based systems and services and responsible for the day-to-day operations of cloud infrastructure, providing senior-level troubleshooting services and implementing solutions to optimize performance and security. Implements changes and new requirements to ensure seamless integration of cloud technologies to enhance overall efficiency.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 2 years of experience, or Bachelor's degree with 5 years of experience, or 8 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Analyst 1	
<p>Highly experienced cloud professional possessing extensive knowledge in cloud architecture, deployment, and management of sophisticated and scalable cloud solutions. Responsible for driving innovation and collaboration with executive stakeholders to align cloud initiatives with business objectives.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with 1 year of experience, or Bachelor’s degree with 4 years of experience, or 7 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Analyst 2	
<p>Seasoned cloud professional with deep understanding of cloud technologies, responsible for designing, implementing, and managing complex cloud solutions. Plays a key role in optimizing infrastructure, ensuring scalability and enhancing security measures within cloud environments.</p>	<ul style="list-style-type: none"> ◆ Master’s degree with no experience, or Bachelor’s degree with 2 years of experience, or 5 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.
Cloud IT Analyst 3	
<p>Responsible for deploying and managing cloud infrastructure, troubleshooting issues, and collaborating with teams to optimize performance. Supports senior-level team members in the execution of new cloud initiatives and provides operational support.</p>	<ul style="list-style-type: none"> ◆ Bachelor’s degree with 1 year of experience or 4 years of experience with no degree. ◆ Cloud service associate certification can be substituted for 1 year of experience; cloud service professional certification can be substituted for 2 years of experience.

Labor Category Rates

Labor rates from November 18, 2023 through November 17, 2026 are shown in the table below.

Labor Category	Years 8-10					
	5/7/2024 – 11/17/24		11/18/24 – 11/17/25		11/18/25 – 11/17/26	
	Contractor site	Customer site	Contractor site	Customer site	Contractor site	Customer site
Executive Program Manager	\$484.09	\$389.95	\$494.74	\$398.53	\$505.62	\$407.29
Senior Program Manager	\$390.77	\$304.83	\$399.37	\$311.54	\$408.15	\$318.39
Senior Project Leader	\$314.26	\$258.79	\$321.17	\$264.48	\$328.23	\$270.30
Project Leader 1	\$303.64	\$229.60	\$310.32	\$234.65	\$317.15	\$239.82
Project Leader 2	\$265.32	\$209.18	\$271.15	\$213.78	\$277.12	\$218.48
Senior Specialist 1	\$251.87	\$196.47	\$257.41	\$200.79	\$263.07	\$205.21
Senior Specialist 2	\$246.62	\$186.49	\$252.05	\$190.59	\$257.59	\$194.79
Senior Specialist 3	\$234.17	\$177.08	\$239.32	\$180.98	\$244.59	\$184.96
Specialist 1	\$202.07	\$165.04	\$206.52	\$168.67	\$211.06	\$172.38
Specialist 2	\$199.96	\$151.22	\$204.36	\$154.54	\$208.86	\$157.94
Specialist 3	\$175.98	\$137.28	\$179.85	\$140.30	\$183.81	\$143.38
Specialist 4	\$159.36	\$128.69	\$162.86	\$131.53	\$166.45	\$134.42
Analyst 1**	\$157.21	\$120.89	\$160.66	\$123.55	\$164.20	\$126.27
Analyst 2**	\$135.17	\$106.00	\$138.15	\$108.33	\$141.19	\$110.71
Analyst 3**	\$125.01	\$96.12	\$127.76	\$98.24	\$130.57	\$100.40
Research Specialist	\$104.26	\$81.34	\$106.55	\$83.13	\$108.90	\$84.96
Research Assistant	\$59.31	\$43.97	\$60.61	\$44.94	\$61.94	\$45.93
Administrative Support**	\$100.57	\$89.81	\$102.78	\$91.79	\$105.04	\$93.80
Project/Research Support	\$79.84	\$59.17	\$81.59	\$60.47	\$83.39	\$61.80
Executive Support**	\$116.88	\$101.89	\$119.46	\$104.13	\$122.09	\$106.42
Cloud IT Senior Program Manager	\$259.11		\$264.81		\$270.63	
Cloud IT Senior Project Leader	\$232.91		\$238.04		\$243.27	
Cloud IT Project Leader 1	\$222.71		\$227.61		\$232.61	
Cloud IT Project Leader 2	\$202.90		\$207.37		\$211.93	
Cloud IT Senior Specialist 1	\$190.58		\$194.77		\$199.05	
Cloud IT Senior Specialist 2	\$182.76		\$186.78		\$190.89	
Cloud IT Senior Specialist 3	\$175.31		\$179.16		\$183.10	
Cloud IT Specialist 1	\$163.39		\$166.98		\$170.66	
Cloud IT Specialist 2	\$142.15		\$145.28		\$148.47	
Cloud IT Specialist 3	\$135.91		\$138.90		\$141.95	
Cloud IT Specialist 4	\$128.69		\$131.52		\$134.41	

Cloud IT Analyst 1	\$108.80	\$111.19	\$113.64
Cloud IT Analyst 2	\$95.40	\$97.50	\$99.65
Cloud IT Analyst 3	\$91.31	\$93.32	\$95.38

Notes:

- Other Direct Costs (e.g., Travel): The ordering activity will reimburse the Contractor on the basis of actual cost for the following: To be determined at the Task Order Level.
- Applicable Indirect Costs (Material Handling, Subcontract Administration, etc.): The ordering activity will reimburse the Contractor for indirect costs on a pro-rata basis over the period of contract performance at the following fixed price: To be determined at the Task Order Level.
- LMI Consulting, LLC’s fiscal year is from 1 January to 31 December.

***The application of the SCLS for the three Analyst labor categories applies only to tasks awarded under the IT Professional Services SIN (see the next page, SCA matrix, for additional information).*

Service Contract Labor Standards Matrix

LMI acknowledges the requirements of the Service Contract Labor Standards (SCLS) and confirms contract prices for the non-exempt labor categories meet the SCLS minimums in the contract. The SCLS matrix identifies the labor categories that fall under the requirements of the SCLS.

SCLS Matrix		
SCLS Eligible Contract Labor Category	SCLS Equivalent Code—Title	WD Number
Administrative Support	01020 - Administrative Assistant	2015-4281
Executive Support	01020 – Administrative Assistant	2015-4281
Analyst 3	14071 – Computer Programmer I	2015-4281
Analyst 2	14073 – Computer Programmer III	2015-4281
Analyst 1	14103 – Computer Systems Analyst III	2015-4281

¹*The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (e.g., nationwide).*

LMI Consulting, LLC: An Overview

LMI is a consultancy dedicated to powering a future-ready, high-performing government, drawing from expertise in digital and analytic solutions, logistics, and management advisory services. We deliver integrated capabilities that incorporate emerging technologies and are tailored to customers' unique mission needs, backed by objective research and data analysis. Founded in 1961 to help the Department of Defense resolve complex logistics management challenges, LMI continues to enable growth and transformation, enhance operational readiness and resiliency, and ensure mission success for federal civilian and defense agencies.

Core Capabilities

Advanced Analytics

Our repeatable, scalable services derive meaningful insights from data sets, facilitating understanding and actionable outcomes that improve mission effectiveness.

Digital Services

We offer modernized, digital solutions to ensure mission success by securely transferring the right information to the right person in a timely and effective manner.

Logistics

Government clients have access to the full line of logistics support—supply, maintenance, transportation, engineering, and sustainability—for everything from weapon systems to facilities.

Management Advisory Services.

We enhance management of government organizations, programs, and the missions they deliver through strategic and operational analysis, evidence-driven improvement, and governed planning and implementation.

Our Commitment to Quality and Objectivity

We pursue quality relentlessly—in the types of work we undertake, in the advice and products we provide, in the skills and experience we require of our staff, and in the internal business practices we follow. Our project teams are committed to providing high-quality advice and products through their understanding of continuous process improvement, their use of early and thorough project plans, their detailed knowledge of functional areas, and their emphasis on clear and frequent communication and interaction with clients.

We manage all projects in accordance with our ISO 9001-certified quality management system. We use an internal electronic system to track all project deliverables to ensure quality reviews are completed and products meet client needs. We also use peer review teams to ensure that we deliver high-quality advice and products on projects that require special attention, and

encourage staff members to continually upgrade their technical, management, and personal skills through attendance at conferences, workshops, and seminars.

Building on our not-for-profit status and our focus on public-sector management, we are adamant that objectivity be the foundation of every project. We demand that our project teams deliver unbiased advice, free of commercial and political conflicts of interest.

Our Staff

Our staff has the full range of functional and technical expertise to resolve our client's most challenging management issues. They are proficient in fields such as acquisition, logistics, engineering, health care management, inventory management, transportation, distribution, financial management, economic analysis, privatization and outsourcing, information systems, energy, environment, safety, installations and facilities, intelligence programs, mathematical modeling, operations research, resource analysis, statistics, organizational improvement, human capital management, facilitation, surveys, and grants management.

Our staff is also characterized by their education—more than 75 percent have graduate degrees—and their knowledge—many have more than 20 years of practical experience in government, private industry, the military, and academia.

Our Clients

Some of the organizations that we have supported under General Services Administration Federal Supply Schedules and other contract vehicles include the following:

- African Center for Strategic Studies
- Agency for International Development
- American Red Cross
- Army Corps of Engineers
- Architect of the Capital
- Centers for Medicare and Medicaid Services
- Chief Financial Officers Council
- Defense Commissary Agency
- Defense Finance and Accounting Service
- Defense Information Systems Agency
- Defense Logistics Agency
- Department of Agriculture
- Department of the Air Force
- Department of the Army
- Department of Commerce
- Department of Energy
- Department of Health and Human Services
- Department of Homeland Security
- Department of the Interior
- Department of the Navy
- Department of State
- Department of Transportation
- Department of the Treasury
- Department of Veterans Affairs
- District of Columbia
- Environmental Protection Agency
- Federal Acquisition Service
- Federal Aviation Administration
- Federal Emergency Management Agency
- Food and Drug Administration
- Food Safety and Inspection Service
- General Services Administration
- Immigration and Customs Enforcement
- Internal Revenue Service
- Inter-American Development Bank
- International Monetary Fund
- Johns Hopkins University
- Joint Chiefs of Staff
- Library of Congress
- National Aeronautics and Space Administration
- National Institutes of Health
- National Oceanic and Atmospheric Administration
- North Atlantic Treaty Organization
- Office of Management and Budget
- Office of Personnel Management
- Office of the Secretary of Defense
- Public Buildings Service
- Securities and Exchange Commission
- Smithsonian Institution
- State of Maryland
- U.S. Capitol Police
- U.S. Coast Guard
- U.S. Courts
- U.S. Customs and Border Protection
- U.S. House of Representatives
- U.S. Marine Corps
- U.S. Marshals Service
- U.S. Postal Service
- U.S. Senate
- U.S. Transportation Command
- Various nonprofit organizations
- World Bank
- Numerous state and local government entities